

What do we mean by collaboration?

What are my top 5 tips I would share with you?



What do we mean by collaboration?



Creating space for conversations



Using your skills to spark interest & create a shared vision of success



Understanding perspectives of issues and co-creating solutions



Reflections

- What is your own experience of collaborating to date?
- What worked well?
- What could be even better?
- What are you learning about your own patterns of behaviour?



What are my top 5 tips I would share with you?



1. Collect Investors

- Involve anyone who has a vested interest in the outcome
- Everyone who is part of the problem should be part of the solution!
- Seek out divergent thinking



2. Start with the problem

- Ask curious questions to understand the different perspectives – they may see something you don't!
- What keeps the problem in place?
- What are the factors: change over time, structure or mindset?
- Reframe problem statements to "How might we.."



3. Have a shared vision of success

- Ask "What would they like to have happen?"
- How will they know when the outcome has been achieved?
- Avoid being vague here what will they be seeing or hearing that lets them know they've achieved the vision.
- Creates energy and forward momentum when everyone is on the same page!



4. Co-create steps towards success

- What needs to happen to address each issues that has been identified?
- Encourage ideas that can be shaped and owned by the group
- Make sure each step is a working towards the shared outcome



5. Making it happen

- Convert your steps into a clear delivery plan.
- What are your resources available and who is best aligned to do what, when?
- Keep a shared responsibility across the group for delivery of the plan

Learning Plan

- What are you taking away from today?
- How can you put your learning into action?
- Who can help you?





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Collaborating and influencing

Collaborating and influencing

Collaborating and influencing means leading together for better outcomes.

Collaboration is where individuals come together for a common purpose to achieve a particular benefit. At work, the vast majority of people are required to collaborate with others to achieve a given objective.

The world we work in is complex, requiring input from numerous individuals. Working together effectively is what collaborating and influencing is all about.

Effective collaboration requires the ability to influence others to see things differently or open up to alternative courses of action.

The leadership elements relating to the collaborating and influencing quality are:

- · Leading partnership working
- Influencing people
- Understanding and valuing the perspectives of others

Resources

S Collaboration in action [webinar]

strengthening mutual, working relationships.



• All

This session is presented by Kirsty Leishman. It builds on the proposition that by better 'seeing' ourselves in action we can become more attuned to

& Empathic questioner [webinar]







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6 - 8 mins: 11 9 - 11 mins: 7

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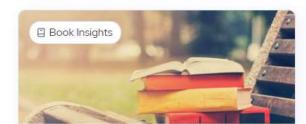
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